**Bose Babu Ravula**

**Professional Summary**

19+ years of total experience in various SAP modules along with technical skills to provide design, development, implementation and support of end-to-end SAP solutions.

* Extensive experience in SAP modules SD/MM/CRM/Logistics
* Cross functional integration areas expertizein SAP SD module and its integration

with MM, WM and FI/CO

* Adept in end-to-end SAP implementations/Roll out projects
* Equipped with Project management in BPC 10.0
* Rich experience in SDLC, ASAP, Agile scrum and Waterfall methodologies
* Management and facilitation of cross-functional teams to identify process improvement opportunities in MNC’s
* Extensive experience in setting up of a shared services center and successfully integrating SD/MM/FICO/Supply chain functions
* Data Migration from Oracle financials/Microsoft Navision to SAP using LSMW, BDC and SECATT
* Ability to understand and analyze problems, develop plan of action, and successfully complete the task as per the Project design
* Knowledge in different type of taxes which include US Sales & Use tax, Australia GST, New Zealand GST, Canadian GST, PST, HST, QST
* Experience in process improvement techniques
* Technical knowledge on debugging and user-exits
* Good understanding of ABAP codes
* Sound experience in standard SAP Enhancements

7 Full Life Cycle Implementations with roll outs for various locations/ divisions, 1 technical upgrade project along with global production support with onsite and offshore teams. Project management for Global projects spanning across Europe, Asia, NA& LA.

**Technical Skills:**

* SAP Scripts
* Enhancements: Screen Exits, Menu Exits, User exits & Functions Modules
* Others: LSMW, BAPI, BAdIs, EDI/ALE, RFC and IDOC’s
* SAP Integration with Mobile CRM applications – Sales Force/SIF

**PROFESSIONAL EXPERIENCE:**

* **Fresenius Medical Care , North America May’2016 - Present**

**Waltham, MA**

**Role: Project Lead - Archiving**

1. **SAP Archiving implementation ECC/CRM**

**Responsibilities**

* Preparation of Project plan and leading the Business work shop
* SAP OSS notes review from 2011 with ABAP developments
* Configuration for Archiving in ECC and CRM systems
* Archiving object enhancements
* Basis design review for logical paths/ file names
* Archiving Information system build and Retrieval configurator setup
* Custom reports development for Tax & Statutory state/federal audits
* Test scripts preparation/ training manuals
* Custom Info structure build and new field catalogs review
* DART Implementation specialist
* Project review updates/ meetings with stake holders
* Responsible project handover to Support teams
* **COLGATE GLOBAL BUSINESS SERVICES May’2013 – Apr’2016**

**Piscataway, NJ**

***Implementation Projects:***

1. **Italy CRM 7.0 Implementation Sept’2015 – Mar’2016**

*Role: Project Manager*

**Responsibilities**

* Kick off meeting with Business and IT teams
* Project charter finalization with project sponsor
* Project plan finalization with Senior management/stake holders
* Prepared dataflow diagram for all of the business processes
* Order to Cash(OTC) integration strategy
* Evaluated integration between SAP and Third party system, resulting in automation of data inbound and outbound through EDI
* Monitored and managed daily requests and issues from end-users
* Planned and supervised technical activities
* Service Pricing design for Professional services
* Design build for Enterprise sales, E selling
* Scope finalization and business sign off for Pricing logistics
* Configuration finalization for offer and deal management
* Role based customization of User interface /Web channel management
* Data transfer management through CRM Middleware
* Trained testers to execute the test steps in SAP and recording the test results in Solution Manager
* Data migration plan for legacy system

1. **Colgate Oral Pharma SAP Implementation Nov’2014 – Aug’2015**

**Morristown, NJ**

*Role: Project Manager / Sr. Pricing consultant*

**Responsibilities**

* Business workshops to gather the requirements
* Technical upgrade from CRM 5.3 to 7.0/ New build for COP
* Project kick off meeting with Business teams from US and Canada
* Business process mapping and redesign
* Effective communication strategy planning for status updates
* Basis coordination for Hardware data base cloning
* Maintained and developed previously running SAP systems.
* Variant pricing based on characteristics like bristles/color/Auto/manual toothbrushes
* Pricing procedure setup for intercompany customers
* Responsible for creating step-by-step guide for the COP supply planning function
* Responsible for successful time cycle reduction for Cross country purchase orders that are covered planning, manufacturing and transporting.
* Created process flow maps for Mexico manufacturing plant.
* Project analyst for Warehouse Cost Optimization project and determine the best number of shipping locations.
* Responsible for developing numerous Supply Chain Performance Indicators including Fill Rate, Pipeline, Fill Rate to Forecast, Various Inventory Reports, Backorders, Internal Customer Service Report etc
* Designed smart forms for order acknowledgement, invoice, and credit memo
* Working on cross-functional integration issues with LE/WM, MM, FI
* History data migration during Cutover plan for open orders/deliveries

1. **SAP BPC 10 Implementation Jan’2014 – Nov’2014**

**Mumbai, India**

*Role: Project Manager*

**Responsibilities**

* Conducted project kickoff meetings
* Finalized the Project team members along with tools and training required
* Project design and implementation along staffing requirements
* Ensured project remains within specified scope, time, cost and quality
* Defined project requirements and schedules
* Developed methods, procedures, and quality objectives, including metrics for assessing progress
* Provided the technical team with timely feedback pertaining to project performance
* Maintained productive working relationship with sponsors, vendors, and key clients
* Provided scheduling, assignment of work, and review of project efforts to ensure the project meets technical specifications as per design documents
* Strictly adhered to project milestones, technical status and critical dates to identify potential risks involved of project schedule
* Identified ways to resolve conflicts and kept management updated
* Scheduled formal review meetings with business sponsor at project completion to confirm acceptance and sign off

1. **SIF Implementation for Colgate Nordic countries Sep’2013 – Jan’2014**

**Copenhagen, Denmark**

*Role - Project Manager*

**Responsibilities**

* Created the project schedule in Microsoft Project, designed the SOW with staffing plan, developed budget plan with Microsoft Excel
* Conducted scoping meetings and blueprinting sessions for gathering requirements to identify all GAP's/RICEFW's needed by the business and IT
* Oversaw the scope of work which included the project planning, business process mapping, blueprinting, design, configuration, and setup of technical environment.
* Managed the implementation for 6 countries and team size of 11 functional/technical employee direct reports in different areas of SAP (SD, CRM, SIF, and FI/CO).

1. **Risk Management/SAP Security global support May’2013 – Aug’2013**

**Mumbai, India**

*Role – Team Lead – GRM*

**Responsibilities**

* Lead Support team of 12 consultants for Colgate/Hill’s/Tom’s of Maine
* Global Support for Security
* Security for application areas in R/3, ECC, HR, SRM, SCM, BI, CRM and SAP Portals
* Responsible for SOX and Audit compliances Quarterly / Annually
* Liaison with Corporate Audit/ PWC Audit team for Risk management
* **COLGATE PALMOLIVE July 2007 – May 2013**

Role: Sr. Consultant/Project Lead

***Implementation Projects:***

1. **SAP R/3 Implementation for Hill’s Nordic Jan’2012 – May’2013**

**Odense, Denmark**

*Role:Project Manager/ Sr. Consultant – Supply chain*

**Responsibilities**

* Project charter finalization with Stake holders
* Budget planning for Resource and Travel
* Communication plan for senior management and all the project members
* Engagement meeting with stake holders periodically to update the status
* Risk mitigation plan for scope changes and attrition
* Improvised Customer / Product hierarchy strategy
* EDI build for Order confirmation/ Invoice
* Order management design review
* Inventory Management, GR, GI, Movement Types
* Optimized the material flow usingpicking and putaway strategies
* Material variants for Make to Order scenarios
* Variant configuration pricing from Characteristic reference
* Pricing setup finalization for Intercompany scenarios
* Procurement planning design with vendor/s
* Supply chain logistics design document
* Pricing and its interface with AR, Taxes and Account Determination
* Integrating SAP- SD touch points with different R/3 modules like WM and MM/FICO
* EDI: mapping IDOCs, setting partner profiles, Output processing
* Responsible for key cut-over data strategy

1. **Canada Revised HST Tax Implementation Dec’2010 – Dec’2011**

**Mumbai, India**

Role: Sr. SD/FICOConsultant

**Responsibilities**

* Design of new Tax class / Tax codes
* Redetermination of existing tax procedures
* New Tax determination strategy
* EDI related impact analysis
* Output analysis and changes in physical outputs
* Impact analysis for Hill’s Business/ exports
* Received YCMAD award for flawless taxation design

1. **ITT/ISM implementation Sep’2009 – Nov’2010**

**Morristown, NJ**

*Role: Project Manager*

**Responsibilities**

* Project Kick off meetings with formation of Business and IT team members
* Project planning/Budgeting
* Managed Design work shop with cross functional teams
* Effective engagement strategy with stake holders
* Periodical updates to senior management for better control and guidance
* Business connect/ All test plan management
* Build for tracking Indirect customers like distributors/retailors
* Integrated the distributor legacy systems with SAP through Middleware

1. **E- Sales Implementation for Benelux in EU Jan’2009 – Aug’2009**

**Mumbai, India**

*Role: Sr. SD/MMConsultant*

**Responsibilities**

* Intercompany setup for Optima
* Stock transfer process for Manufacturing plant to delivering plants
* Customer specific product catalogues
* Language specific logins for end users
* Password reset automation

1. **SAP R/3 Upgrade ECC 6.0 Apr’2008 – Dec’2008**

**Mumbai, India**

*Role: Sr. Business Analyst*

**Responsibilities**

* Unicode compatibility/ New functionality configuration
* Business user engagement for interface/process change
* Requirements, Realization, and Go-Live phases
* Issue resolution, and progress updates in realization phase
* Assigned tasks and documenting resolution for post Go-Live issues

**Support ProjectsJul’2007 – Apr’2008**

In house Global Production support for **CRM / SD** areas for Colgate Palmolive-Asia Pacific as Coordinator & CP/Hill’s Pet Nutrition/Europe/ Americas Region

**Responsibilities**

* Leading a team of 9 consultants
* CRM Support tickets for Hills’s Call center
* Handled all production support related tickets
* Consulting Business client and team members for standard and Custom solutions
* Preparing functional / Technical specs for enhancements
* CRM Business role related issue handling
* Master data - Business partner related issues

**HCL Technologies**  **April 2004 – July 2007**

***Implementation Projects:***

1. **SAP implementation ERP 4.7EE Mar’2006 – Jul’2007**

**Gurgaon, India**

*Role: Functional Consultant-SD/LE*

Client: Auto Ignition

**Responsibilities**

* Handling Customization, Configuration and Enhancements related issues
* Involved in preparation of Technical Specifications, review of Routines &
* User Exits, Preparing Training Material, and Documentation
* Configured material variants for auto variants with reference to Engine power/seating

capacity and color

* Assignment of variant material to configurable material
* Linkage of class to material and assign the class item in BOM
* Intercompany Plant transfers configuration
* Invoice creation for Cross/ Inter company
* Developed and customized reports in SD module
* Pricing Procedure Determination and maintenance
* Handling Tickets on Day-to-Day business

1. **SAP R/3 Implementation**

*Role: Functional Consultant– SD* **Jan’2005 – Mar’2006**

**Gurgaon, India**

**Responsibilities**

* Understanding the requirements, mapping of As-Is and To-Be business processes in Visio diagrams
* Documentation of Business Processes and Business Blueprint
* Configuration of all the following during realization phase:
* Sales enterprise structure, Sales document, item category,
* Delivery document, Billing document, Copy control between various sales documents,
* Pricing determination, Free goods determination,
* Partner determination, Credit management, Account assignment,
* Output determination
* Taxation procedure for localization, CIN settings like number range for Excise documents
* Product Hierarchy configuration
* Imparting end user training, Unit testing and Integration testing manuals
* Business requirement gathering
* Design document build

***Support Projects:* Apr’2004 – Dec’2005**

Client: M/s. Balsara Hygiene products

**Responsibilities**

* Managed support services for day to day issues as part of Global support team
* Master data build
* Output related issues
* Production emergencies

**FUNCTIONAL EXPERIENCE :**

* **GOLDEN CARPETS LIMITED APR’2001 – MAR’2004**

*Designation: Sales/Admin Manager*

* **TATA CELLULAR LIMITED OCT’1996 - MAR’2001**

*Designation: Sales Manager*

**Educational Qualifications:**

M.B.A., Osmania University, India - 1996

**Memberships:**

Project Management Institute (2016)